



**BEE VIRTUAL**

Helping direct selling professionals save time and money on the items they need to grow their business.

You are only 1 active team member away from

# WEARING RED!!



**Here's How You Can Do it NOW!**

- Hold 1 class and 1 facial **EACH WEEK**. No exceptions. Keep calling, keep asking, keep working until your book is full each week with at least one of each.
- **SELL \$100** a week, **EVERY** week of every month. This can be in reorders or new sales. Grow from here but make this your minimum goal.
- Once you begin to be successful in getting the product on faces and selling consistently, sharing the opportunity becomes easier because your confidence is in the **RESULTS!**

**I know you are capable of it. Let me know if there is anything I can do to help you achieve this next step in your Mary Kay career.**

Every Friday we'll check for new Consultants who are at 1 team member away from reaching red and send this card.

We'll send this card once every 2 months.